

**FRIENDS OF PBS WISCONSIN, INC.
(FORMERLY KNOWN AS FRIENDS OF WISCONSIN PUBLIC
TELEVISION, INC.)**

**FINANCIAL STATEMENTS AND
SUPPLEMENTARY INFORMATION**

YEARS ENDED JUNE 30, 2020 AND 2019



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YEARS ENDED JUNE 30, 2020 AND 2019**

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INDEPENDENT AUDITORS' REPORT

Board of Directors
Friends of PBS Wisconsin, Inc.
Madison, Wisconsin

Report on the Financial Statements

We have audited the accompanying financial statements of Friends of PBS Wisconsin, Inc. (formerly known as Friends of Wisconsin Public Television, Inc.), which comprise the statements of financial position as of June 30, 2020 and 2019, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Friends of PBS Wisconsin, Inc., as of June 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis-of-Matter Regarding a Change in Accounting Principle

As discussed in Note 1 to the financial statements, Friends of PBS Wisconsin, Inc. adopted Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) No. 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made* in 2020. Our opinion is not modified with respect to that matter.

Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules of revenues are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.



CliftonLarsonAllen LLP

Middleton, Wisconsin
October 16, 2020

**FRIENDS OF PBS WISCONSIN, INC.
STATEMENTS OF FINANCIAL POSITION
JUNE 30, 2020 AND 2019**

	2020	2019
ASSETS		
CURRENT ASSETS		
Cash and Cash Equivalents	\$ 1,842,655	\$ 3,306,277
Short-Term Investments	1,480,082	551,805
Promises to Give, Net	286,764	69,287
Accounts Receivable	53,894	70,286
Prepaid Expenses	120,165	211,861
Total Current Assets	3,783,560	4,209,516
TROUT EDUCATION INNOVATION - PROMISE TO GIVE	516,868	492,613
CRM SOFTWARE	335,318	215,040
ENDOWMENTS	8,180,889	6,049,222
BENEFICIAL INTEREST IN TRUSTS	1,207,466	1,239,196
LONG-TERM INVESTMENTS	4,907,089	4,479,879
Total Assets	\$ 18,931,190	\$ 16,685,466
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts Payable	\$ 84,862	\$ 78,751
Project Gifts Payable	647,475	653,604
Endowment and Other Gifts Payable	446,624	403,022
Accrued Other TV Support	-	3,040
Other Accrued Expenses	43,428	35,332
Unearned Revenue	67,850	403,911
Total Current Liabilities	1,290,239	1,577,660
NET ASSETS		
Without Donor Restrictions:		
Undesignated	1,320,183	1,250,596
Designated Endowment	8,261,416	5,894,898
Board-Designated	3,713,067	3,671,525
NEA	278,939	284,693
Total Without Donor Restrictions	13,573,605	11,101,712
With Donor Restrictions:		
Promises to Give	286,763	69,287
Promises to Give-Trout Innovation Gift	516,868	492,613
Projects	1,895,871	2,044,620
Endowment-Jane Graf Trust	160,378	160,378
Beneficial Interest in Trusts	1,207,466	1,239,196
Total With Donor Restrictions	4,067,346	4,006,094
Total Net Assets	17,640,951	15,107,806
Total Liabilities And Net Assets	\$ 18,931,190	\$ 16,685,466

See accompanying Notes to Financial Statements.

FRIENDS OF PBS WISCONSIN, INC.
STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS
YEARS ENDED JUNE 30, 2020 AND 2019

	2020			2019		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
REVENUE						
Membership	\$ 8,283,430	\$ 36,763	\$ 8,320,193	\$ 7,738,976	\$ 69,287	\$ 7,808,263
Investment Income	451,401	-	451,401	657,281	-	657,281
Fundraising Special Events	1,019,304	-	1,019,304	1,184,692	-	1,184,692
Major Gifts	2,338,716	30,506	2,369,222	2,472,610	2,101,858	4,574,468
Planned Giving	2,444,125	250,000	2,694,125	419,615	-	419,615
Changes in Beneficial Interest in Trusts	-	13,570	13,570	-	37,823	37,823
Net Assets Released from Restrictions	269,587	(269,587)	-	114,090	(114,090)	-
Total Revenue	<u>14,806,563</u>	<u>61,252</u>	<u>14,867,815</u>	<u>12,587,264</u>	<u>2,094,878</u>	<u>14,682,142</u>
EXPENSES						
Program Services						
Support of Licensees:						
Direct Support	7,506,998	-	7,506,998	7,034,864	-	7,034,864
<i>Airwaves</i> Magazine	344,385	-	344,385	319,989	-	319,989
Total Support of Licensees	<u>7,851,383</u>	<u>-</u>	<u>7,851,383</u>	<u>7,354,853</u>	<u>-</u>	<u>7,354,853</u>
Fiscal Sponsorship	282,250	-	282,250	-	-	-
Total Program Services	<u>8,133,633</u>	<u>-</u>	<u>8,133,633</u>	<u>7,354,853</u>	<u>-</u>	<u>7,354,853</u>
Administration	375,930	-	375,930	379,362	-	379,362
Fundraising:						
General Development	3,021,127	-	3,021,127	3,195,001	-	3,195,001
Special Events	803,980	-	803,980	854,622	-	854,622
Total Fundraising	<u>3,825,107</u>	<u>-</u>	<u>3,825,107</u>	<u>4,049,623</u>	<u>-</u>	<u>4,049,623</u>
Total Expenses	<u>12,334,670</u>	<u>-</u>	<u>12,334,670</u>	<u>11,783,838</u>	<u>-</u>	<u>11,783,838</u>
CHANGES IN NET ASSETS	2,471,893	61,252	2,533,145	803,426	2,094,878	2,898,304
Net Assets - Beginning of Year	<u>11,101,712</u>	<u>4,006,094</u>	<u>15,107,806</u>	<u>10,298,286</u>	<u>1,911,216</u>	<u>12,209,502</u>
NET ASSETS - END OF YEAR	<u>\$ 13,573,605</u>	<u>\$ 4,067,346</u>	<u>\$ 17,640,951</u>	<u>\$ 11,101,712</u>	<u>\$ 4,006,094</u>	<u>\$ 15,107,806</u>

See accompanying Notes to Financial Statements.

**FRIENDS OF PBS WISCONSIN, INC.
STATEMENTS OF FUNCTIONAL EXPENSES
YEARS ENDED JUNE 30, 2020 AND 2019**

	2020				2019			
	Program Services	Administration	Fundraising	Total	Program Services	Administration	Fundraising	Total
Contractual Support to Licensees:								
Unrestricted Support to Licensees	\$ 3,300,000	\$ -	\$ -	\$ 3,300,000	\$ 3,300,000	\$ -	\$ -	\$ 3,300,000
Unrestricted Support to UW-WHA	1,640,000	-	-	1,640,000	1,360,000	-	-	1,360,000
Friends Endowment Gift	446,624	-	-	446,624	403,021	-	-	403,021
Project Gifts	1,445,225	-	-	1,445,225	1,153,604	-	-	1,153,604
Other Direct TV Support	225,149	2,558	305,428	533,135	264,739	19,875	335,370	619,984
Education	350,000	-	-	350,000	450,000	-	-	450,000
Facilities	100,000	-	-	100,000	103,500	-	-	103,500
Fiscal Sponsorship	282,250	-	-	282,250	-	-	-	-
Membership Expenses	-	-	1,770,038	1,770,038	-	-	1,950,095	1,950,095
Major Gifts/Planned Giving	-	-	763,906	763,906	-	-	728,544	728,544
Special Event Expenses	-	-	736,731	736,731	-	-	723,959	723,959
Airwaves Magazine: Production, Printing, and Mailing	344,385	-	-	344,385	319,989	-	-	319,989
Admin Salaries and Fringe Benefits	-	174,921	36,291	211,212	-	168,202	34,921	203,123
Auction Expenses	-	-	67,249	67,249	-	-	130,663	130,663
Volunteer Management	-	-	145,464	145,464	-	-	146,071	146,071
Elections and Board Expenses	-	6,812	-	6,812	-	22,067	-	22,067
Professional Services	-	25,524	-	25,524	-	47,724	-	47,724
CRM Amortization	-	51,600	-	51,600	-	-	-	-
Other	-	80,030	-	80,030	-	80,332	-	80,332
Travel and Professional Development	-	24,178	-	24,178	-	22,428	-	22,428
Computer Services	-	5,999	-	5,999	-	15,068	-	15,068
Insurance	-	4,308	-	4,308	-	3,666	-	3,666
Total Functional Expenses	\$ 8,133,633	\$ 375,930	\$ 3,825,107	\$ 12,334,670	\$ 7,354,853	\$ 379,362	\$ 4,049,623	\$ 11,783,838

See accompanying Notes to Financial Statements.

**FRIENDS OF PBS WISCONSIN, INC.
STATEMENTS OF CASH FLOWS
YEARS ENDED JUNE 30, 2020 AND 2019**

	2020	2019
CASH FLOWS FROM OPERATING ACTIVITIES		
Changes in Net Assets	\$ 2,533,145	\$ 2,898,304
Adjustments to Reconcile Changes in Net Assets to Net Cash Provided by Operating Activities:		
Depreciation and Amortization	51,600	-
Realized and Unrealized Gains on Investments	(186,079)	(399,082)
Change in Value of Beneficial Interest in Trusts	31,730	7,588
Provision for Uncollectible Pledges	1,344	2,201
Effects of Changes in Operating Assets and Liabilities:		
Promises to Give, Net	(243,076)	(495,422)
Accounts Receivable	16,392	(37,367)
Prepaid Expenses	91,696	52,006
Accounts Payable	6,111	(50,832)
Licensee Support Payable	-	(23,360)
Project Gifts Payable	(6,129)	(43,644)
Endowment and Other Gifts Payable	43,602	48,386
Accrued Other TV Support	(3,040)	(16,546)
Other Accrued Expenses	8,096	(10,951)
Unearned Revenue	(336,061)	52,924
Net Cash Provided by Operating Activities	2,009,331	1,984,205
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from Sale of Long-Term Investments	425,790	4,357
Purchase of Long-Term Investments	(2,798,588)	(726,422)
Proceeds from Sale of Short-Term Investments	405,861	164,710
Purchases of Short-Term Investments	(1,334,138)	(174,409)
Purchase of CRM Software	(171,878)	(215,040)
Net Cash Used by Investing Activities	(3,472,953)	(946,804)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(1,463,622)	1,037,401
Cash and Cash Equivalents - Beginning of Year	3,306,277	2,268,876
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 1,842,655	\$ 3,306,277

See accompanying Notes to Financial Statements.

**FRIENDS OF PBS WISCONSIN, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019**

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations

Friends of PBS Wisconsin, Inc. (the Organization) is the result of July 1, 2009 reorganization of Friends of WHA-TV. Friends of WHA-TV was formed in 1969 to raise, hold, and disburse funds on behalf of WHA-TV, licensee of the University of Wisconsin-Madison, and the University of Wisconsin Board of Regents (hereafter known as UW-WHA). Likewise, the Wisconsin Public Broadcasting Foundation (WPBF) was formed to receive and spend dollars generated on behalf of the Educational Communications Board, a state of Wisconsin agency which holds the licenses to five public television stations throughout the state (hereafter known as ECB-WI). The licensees and their financial support organizations operated as a partnership, Wisconsin Public Television, and received gifts from the federal government, grant makers, corporations, and individuals. Effective July 1, 2009, Friends of WHA-TV, Inc., changed its name to Friends of Wisconsin Public Television, Inc., and combined the fundraising efforts of Friends of WHA-TV and WPBF to support both licensees. Effective in 2019, Wisconsin Public Television and Friends of Wisconsin Public Television, Inc. changed their names to PBS Wisconsin and Friends of PBS Wisconsin, Inc., respectively. The Organization receives and disburses net revenues to the licensees in accordance with an annual allocation agreement. The net assets of the Organization as of June 30, 2009, are fully allocable to UW-WHA. Planned giving gifts, or bequests, received by the Organization are designated according to licensee and the related earnings are allocated between licensees. The Organization is primarily supported through membership fees, major gifts, and fundraising events. For fiscal years after 2010, 50% of the change in unrestricted, nonsegregated net assets is allocable to UW-WHA and 50% to ECB-WI.

Basis of Presentation

The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

Cash and Cash Equivalents

Cash and cash equivalents consist of cash in a checking account and investments held in short-term, highly liquid assets and any certificates of deposit that do not contain material early withdrawal penalties to be cash equivalents.

Accounts Receivable

Accounts receivable primarily represent amounts due from various organizations for underwriting. The Organization considers accounts receivable to be fully collectible. Accordingly, no allowance for doubtful accounts receivable is required. If amounts become uncollectible, they will be charged to operations when that determination is made.

Investment and Endowments

Investments and endowments are carried at fair value as determined in an actively traded market. Unrealized and realized gains and losses are recognized in the statements of activities as Investment Income.

**FRIENDS OF PBS WISCONSIN, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019**

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Fixed Assets – Software

Software, development and installation costs for the Constituent Relationship Management (CRM) project are stated at cost. Total CRM costs, including applicable staff charges, are capitalized. Amortization is calculated using the straight-line method based on the useful life of the asset, which is estimated to be five years.

Beneficial Interest in Trusts

The Organization has been named as an irrevocable 100% beneficiary of a charitable trust held and administered by an independent trustee, as well as a 50% beneficiary of a charitable trust held and administered by an independent trustee. These trusts were created independently by donors and are administered by an outside agent designated by the donors. Therefore, the Organization has neither possession nor control over the assets of the trusts. At the date the Organization receives notice of a beneficial interest, a contribution with donor restriction is recorded in the statements of activities, and a beneficial interest in trust is recorded in the statements of financial position at fair value. Thereafter, beneficial interests in the trust are reported at fair value in the statements of financial position, with changes in fair value recognized in the statements of activities.

Upon receipt of trust distributions, net assets with donor restrictions are released to net assets without donor restrictions.

Project Gifts Payable

Project gifts payable represents gifts given to the Organization for PBS Wisconsin productions and program acquisitions. These amounts are assigned to licensees under agreement and are expected to be paid out shortly after year-end.

Endowment and Other Gifts Payable

Endowment and other gifts payable are investments and endowment funds to be paid to UW-WHA and ECB-WI in accordance with the investment and endowment terms (see Notes 5 and 8).

Unearned Revenue

Unearned revenue represents pre-payments received for fundraising special events occurring in the subsequent fiscal year.

Classification of Net Assets

Net assets are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions

Net assets that are not subject to donor-imposed stipulations or where donor-imposed stipulations are met in the year of the contribution.

FRIENDS OF PBS WISCONSIN, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Classification of Net Assets (Continued)

Net Assets With Donor Restrictions

Net assets that are subject to donor-imposed stipulations that may or may not be met, either by actions of the Organization and/or the passage of time. When a restriction expires, net assets with donor restrictions are transferred to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Net assets with donor restrictions consist of contributions to be used for the Trout Education Innovation Lab, the production of Hometown Stories projects, the Stanley Cottrill Fund, various other programming projects, and the Beneficial Interest in Trusts. Net assets with donor restrictions also consist of donor-restricted gifts received to establish the Shirley Schoen Endowment and Jane Graf Endowment as permanent endowments.

Revenue and Support

Support that is restricted by the donor is reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in net assets with donor restrictions, depending on the nature of the restriction.

All revenue received is considered to be available for general use unless specifically restricted by the donor. Income from unrestricted gifts deposited in the Organization's endowments (see Note 8) is considered designated. Income from these endowments is available for expenditure at the discretion of the board of directors.

Membership donations are recognized as income in the year received. Fundraising special event and auction revenue is recognized when the event occurs.

Promises to give (see Note 3) have been recorded as contributions based upon past practice and management assessment of the likelihood of collecting the funds. The promises to give that are expected to be collected within one year are recorded at net realizable value. Promises to give due in greater than one year have been discounted to their present value. The Organization expects that a portion of the promises to give will not be collectible and, thus, established an allowance for uncollectible promises to give.

Expenses

Expenses are classified on a functional basis within the statement of activities. The statements of functional expenses present the natural classification detail of expenses by function. Certain costs, such as admin salaries and fringe benefits, have been allocated based on a reasonable basis of estimated employee time and effort that is consistently applied.

FRIENDS OF PBS WISCONSIN, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Income Tax Status

The Organization is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. It is also exempt from Wisconsin franchise and income taxes.

Management analyzed the requirements for accounting for uncertain tax positions. The Organization determined that it was not required to record a liability related to uncertain tax positions at June 30, 2020 and 2019.

Change in Accounting Principle

Accounting for Contributions Received and Contributions Made – In June 2018, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2018-08, *Not-for-Profit Entities (Topic 958): Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made*, to clarify and improve the scope and accounting guidance for contributions received and contributions made. The update assists entities in (1) evaluating whether transactions should be accounted for as contributions (nonreciprocal transactions) or as exchange (reciprocal) transactions and (2) determining whether a contribution is conditional. The ASU is effective for contributions received and for grants awarded to grantees in the fiscal year ended June 30, 2020. The Organization will adopt the changes from the ASU for grants awarded to grantees prospectively in the year ended June 30, 2021.

Upcoming Accounting Pronouncements

Revenue from Contracts with Customers – In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*, which will supersede the current revenue recognition requirements in Topic 605, *Revenue Recognition*. The ASU is based on the principle that revenue is recognized to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The ASU also requires additional disclosure about the nature, amount, timing, and uncertainty of revenue and cash flows arising from customer contracts, including significant judgments and changes in judgments and assets recognized from costs incurred to obtain or fulfill a contract. The new guidance will be effective for the Organization's year ending June 30, 2021. The Organization has not yet determined which application method it will use. Management does not expect that this standard will have a significant impact to the timing and recognition pattern of the Organization's main revenue streams.

**FRIENDS OF PBS WISCONSIN, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019**

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Reclassifications

Certain reclassifications have been made to the 2019 financial statement presentation to correspond to the current year's format. Such reclassifications did not change previously reported net assets.

NOTE 2 CONCENTRATION OF CREDIT RISK

The Organization maintains cash deposits at financial institutions which are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. Balances in excess of FDIC limits are uninsured. At times during the year, the balances in these accounts may exceed the insurance limits.

The Organization places its short-term investments with high credit qualified financial institutions. The short-term investments (see Note 5) consist of money market accounts at financial institutions located in Madison, Wisconsin. The balances in these accounts are insured up to the National Credit Union Administration (NCUA) and FDIC limit of \$250,000.

NOTE 3 PROMISES TO GIVE

The Organization records promises to give for pledges that were not collected as of the end of the year, including the Timothy William Trout Education Innovation Lab (Trout) pledge of \$2.1 million to be paid over four years. The outstanding portion of the Trout pledge was recorded at a discount utilizing the applicable U.S. treasury bill rate. The Organization established an allowance that management believes is adequate to cover other promises to give which will not be collected. The balance as of June 30 are as follows:

	<u>2020</u>	<u>2019</u>
Membership Promises to Give	\$ 50,254	\$ 81,433
Bequest Promise to Give	250,000	-
Allowance for Uncollectible Promises to Give	<u>(13,490)</u>	<u>(12,146)</u>
Promises to Give, Net	<u>\$ 286,764</u>	<u>\$ 69,287</u>
Trout Education Innovation-Promise to Give	518,525	518,525
Discount for Trout Promise to Give	<u>(1,657)</u>	<u>(25,912)</u>
Trout Education Innovation-Promise to Give, Net	<u>\$ 516,868</u>	<u>\$ 492,613</u>

FRIENDS OF PBS WISCONSIN, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019

NOTE 4 SOFTWARE

CRM Software consisted of the following:

	<u>2020</u>	<u>2019</u>
Software	\$ 386,918	\$ 215,040
Less: Accumulated Amortization	(51,600)	-
Software, Net	<u>\$ 335,318</u>	<u>\$ 215,040</u>

Amortization expense for the years ended June 30, 2020 and 2019 was \$51,600 and \$-0-, respectively.

NOTE 5 INVESTMENTS

The balance at June 30 consists of the following:

	<u>2020</u>	<u>2019</u>
Short-Term Investments:		
Money Market Funds	\$ 333,252	\$ 551,805
Domestic Fixed Income	1,146,830	-
Total Short-Term Investments	<u>1,480,082</u>	<u>551,805</u>
Long-Term Investments:		
Domestic Fixed Income	3,707,139	1,222,486
International Fixed Income	93,966	524,843
Domestic Equity	674,938	1,707,402
International Equity	431,046	1,025,148
Total Long-Term Investments	<u>4,907,089</u>	<u>4,479,879</u>
Endowments:		
Domestic Fixed Income	1,278,075	927,404
International Fixed Income	532,447	392,129
Domestic Equity	3,867,553	2,923,359
International Equity	2,502,814	1,806,330
Total Endowments	<u>8,180,889</u>	<u>6,049,222</u>
Total Investments	<u>\$ 14,568,060</u>	<u>\$ 11,080,906</u>

Investment returns as of June 30 consisted of the following:

	<u>2020</u>	<u>2019</u>
Interest	\$ 29,803	\$ 33,929
Dividends	260,579	249,744
Realized Gain (Loss)	407,999	(1,397)
Unrealized Gain (Loss)	(221,920)	400,479
Investment Fees	(25,060)	(25,474)
Investment Return	<u>\$ 451,401</u>	<u>\$ 657,281</u>

FRIENDS OF PBS WISCONSIN, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019

NOTE 5 INVESTMENTS (CONTINUED)

Investments, in general, are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the value of certain investments will occur in the near term and that such changes could materially affect the amounts reported in the financial statements.

Income from the long-term investments is available for use at the discretion of the board of directors. With the exception of the amounts noted in the following paragraph, 5% of the average balance of the 12 prior quarters of the long-term investment and endowment accounts established prior to July 1, 2009 is payable to UW-WHA, and 5% of the average balance of the 12 prior quarters of the endowment accounts established on or after July 1, 2009, is payable to UW-WHA and ECB-WI.

An investment account was established during the year ended June 30, 2016, and is available for use at the discretion of the board of directors; however, earnings from this account are not subject to the distribution described above. The balance of this account as of June 30, 2020 and 2019 was \$4,626,248 and \$2,980,841, respectively.

NOTE 6 FAIR VALUE MEASUREMENTS

Accounting principles generally accepted in the United States of America establish a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under accounting principles generally accepted in the United States of America are described as follows:

Level 1 – Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

Level 2 – Inputs to the valuation methodology include:

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets or liabilities in inactive markets;
- inputs other than quoted prices that are observable for the asset or liability;
- inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

FRIENDS OF PBS WISCONSIN, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019

NOTE 6 FAIR VALUE MEASUREMENTS (CONTINUED)

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used at June 30, 2020 and 2019, for assets measured at fair value.

Mutual Funds: Are valued at quoted market prices, which represent the net asset value of shares held by the funds at year-end.

Money Market Accounts: Are valued at \$1 cost, which is the value at which the fund is traded and approximates fair value based on the value of the underlying investments.

Beneficial Interests in Trust: Are valued at quoted market prices of trust investments as reported by the trustee. The Organization is the 100% beneficiary of a trust and related underlying investments. The Organization is also a 50% beneficiary of a trust and related underlying investments to be distributed upon passing of the current income beneficiary. This beneficial interest in the trust is valued at present value utilizing estimated inputs to calculate fair value of the Organization's proportional share of the underlying investments as reported to the Organization by the trustee. Both of these beneficial interests are considered Level 3 measurements.

Fair values of assets measured on a recurring basis were as follows:

	2020			
	Level 1	Level 2	Level 3	Total
Money Market Funds	\$ 333,252	\$ -	\$ -	\$ 333,252
Mutual Funds:				
Domestic Fixed Income	6,132,044	-	-	6,132,044
Domestic Equity	4,542,491	-	-	4,542,491
International Fixed Income	626,413	-	-	626,413
International Equity	2,933,860	-	-	2,933,860
Beneficial Interest in Trusts	-	-	1,207,466	1,207,466
Total Investments at Fair Value	<u>\$ 14,568,060</u>	<u>\$ -</u>	<u>\$ 1,207,466</u>	<u>\$ 15,775,526</u>
	2019			
	Level 1	Level 2	Level 3	Total
Money Market Funds	\$ 551,805	\$ -	\$ -	\$ 551,805
Mutual Funds:				
Domestic Fixed Income	2,149,890	-	-	2,149,890
Domestic Equity	4,630,761	-	-	4,630,761
International Fixed Income	916,972	-	-	916,972
International Equity	2,831,478	-	-	2,831,478
Beneficial Interest in Trust	-	-	1,239,196	1,239,196
Total Investments at Fair Value	<u>\$ 11,080,906</u>	<u>\$ -</u>	<u>\$ 1,239,196</u>	<u>\$ 12,320,102</u>

**FRIENDS OF PBS WISCONSIN, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019**

NOTE 6 FAIR VALUE MEASUREMENTS (CONTINUED)

The following table sets forth a summary of changes in the fair value of the Organization's Level 3 investment activity for the years ended June 30:

Balance - July 1, 2018	\$ 1,246,784
Investment Income	37,823
Distributions	<u>(45,411)</u>
Balance - June 30, 2019	1,239,196
Investment Income	13,570
Distributions	<u>(45,300)</u>
Balance - June 30, 2020	<u><u>\$ 1,207,466</u></u>

NOTE 7 ALLOCATION OF NET ASSETS

The Organization solicits funds in the name of "PBS Wisconsin" (PBSW) on behalf of the Educational Communications Board (ECB-WI) and the University of Wisconsin System Board of Regents/University of Wisconsin - Madison (UW-WHA). ECB-WI operates WLEF-TV, WHRM-TV, WHWC-TV, WHLA-TV, and WPNE-TV. UW-WHA operates WHA-TV. Operating as PBSW, ECB-WI and UW-WHA operations include master control operations, broadcasting over six public television stations, program acquisition and program production, community outreach efforts and online content, special events, and other services. The Organization serves as recipient for all individual contributions, bequests and other planned gifts, matching gifts, major gifts, special events revenue, and certain restricted and designated gifts from individuals and businesses intended for PBSW. The Organization, ECB-WI, and UW-WHA annually agree on the revenue and expense budget that stipulates projected gross revenue and expenses along with allocations to the licensees and payment schedules. This budget supports licensees' responsibilities to track, report on, and maintain control of funds raised and held on its behalf. The equity interests of ECB-WI and UW-WHA in the Organization are calculated in accordance with affiliation agreements that currently allocate ECB-WI and UW-WHA with 50% each of the change in unrestricted, nonsegregated net assets.

**FRIENDS OF PBS WISCONSIN, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019**

NOTE 7 ALLOCATION OF NET ASSETS (CONTINUED)

Allocation of net assets without donor restriction consisted of the following at June 30:

	2020		
	ECB-WI	UW-WHA	Total
Allocated Net Assets - July 1, 2019	\$ 3,606,592	\$ 7,495,120	\$ 11,101,712
Support and Revenue without Restriction	5,525,513	5,525,513	11,051,026
Investment Income	156,956	294,445	451,401
Planned Giving	371,304	2,072,821	2,444,125
Project Gifts	-	590,424	590,424
Released from Net Assets With Donor Restriction	42,143	227,444	269,587
Less: Directly Allocated Expenses	(175,215)	(1,049,633)	(1,224,848)
Less: Expenses Net of Contractual Support	(3,904,911)	(3,904,911)	(7,809,822)
Subtotal	5,622,382	11,251,223	16,873,605
Less: Contractual Support	(1,650,000)	(1,650,000)	(3,300,000)
Allocated Net Assets - June 30, 2020	<u>\$ 3,972,382</u>	<u>\$ 9,601,223</u>	<u>\$ 13,573,605</u>
	2019		
	ECB-WI	UW-WHA	Total
Allocated Net Assets - July 1, 2018	\$ 3,277,008	\$ 7,021,278	\$ 10,298,286
Support and Revenue without Restriction	5,243,837	5,243,837	10,487,674
Investment Income	202,319	454,962	657,281
Planned Giving	140,006	279,609	419,615
Project Gifts	-	908,604	908,604
Released from Net Assets With Donor Restriction	34,340	79,750	114,090
Less: Directly Allocated Expenses	(145,512)	(1,347,514)	(1,493,026)
Less: Expenses Net of Contractual Support	(3,495,406)	(3,495,406)	(6,990,812)
Subtotal	5,256,592	9,145,120	14,401,712
Less: Contractual Support	(1,650,000)	(1,650,000)	(3,300,000)
Allocated Net Assets - June 30, 2019	<u>\$ 3,606,592</u>	<u>\$ 7,495,120</u>	<u>\$ 11,101,712</u>

**FRIENDS OF PBS WISCONSIN, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019**

NOTE 7 ALLOCATION OF NET ASSETS (CONTINUED)

Allocation of net assets with donor restriction consisted of the following at June 30:

	2020		
	ECB-WI	UW-WHA	Total
Beginning Net Assets - July 1, 2019	\$ 372,071	\$ 3,634,023	\$ 4,006,094
Project Gifts - Restricted Contributions	-	30,506	30,506
Promises to Give Restricted Until Received	268,382	18,381	286,763
Released from Net Assets With Donor Restriction	(42,143)	(227,444)	(269,587)
Changes in Beneficial Interests in Trust	2,457	11,113	13,570
Ending Net Assets - June 30, 2020	<u>\$ 600,767</u>	<u>\$ 3,466,579</u>	<u>\$ 4,067,346</u>
	2019		
	ECB-WI	UW-WHA	Total
Beginning Net Assets - July 1, 2018	\$ 41,839	\$ 1,869,377	\$ 1,911,216
Project Gifts - Restricted Contributions	-	2,101,858	2,101,858
Promises to Give Restricted Until Received	34,643	34,644	69,287
Reallocation of Restricted Contributions Released from Net Assets With Donor Restriction	326,408	(326,408)	-
Changes in Beneficial Interests in Trust	(34,340)	(79,750)	(114,090)
Ending Net Assets - June 30, 2019	<u>\$ 372,071</u>	<u>\$ 3,634,023</u>	<u>\$ 4,006,094</u>

NOTE 8 ENDOWMENTS

The endowments of the Organization consist of funds established for the furtherance of the purpose and work of the Organization. These include funds designated by the board of directors (quasi-endowment), the National Endowment for the Arts (NEA) grant from the University of Wisconsin Foundation, and funds perpetually restricted by the donor. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to preserve the purchasing power of endowment assets. Under the Organization's investment policy, as approved by the board of directors, the endowment assets are invested in a manner to protect principal, grow the aggregate portfolio value in excess of the rate of inflation and achieve an effective annual rate of return that is equal to or greater than the designated benchmarks for the various types of investment vehicles, and to ensure that any risk assumed is commensurate with the given investment vehicle and the Organization's objectives.

FRIENDS OF PBS WISCONSIN, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019

NOTE 8 ENDOWMENTS (CONTINUED)

To achieve its investment goals, the Organization targets an asset allocation that will achieve a balanced return of current income and long-term growth of principal while exercising risk control. The Organization's asset allocations include a blend of equity and debt securities and cash equivalents.

Interest, dividends, and net appreciation in fair value of donor restricted endowment funds are classified as net assets with donor restrictions if the earnings are restricted by the donor for a specific purpose or as board-designated if the earnings are not donor restricted. Interest and dividends on donor restricted endowment funds are appropriated for distribution at the discretion of the board of directors. Unrestricted principal balances are appropriated for distribution at the discretion of the board of directors.

These endowments are as follows for June 30:

	2020		
	Board	Donor	Total
	Designated	Designated	
Without Donor Restrictions - Endowment	\$ 7,758,785	\$ -	\$ 7,758,785
Without Donor Restrictions - NEA Endowment	261,726	-	261,726
With Donor Restrictions - Perpetual Endowment	-	160,378	160,378
Total Endowment Investments	<u>8,020,511</u>	<u>160,378</u>	<u>8,180,889</u>
Appropriation of Endowment Assets for Expenditure	(319,708)	-	(319,708)
Endowment Assets Held in Short-Term Investments	53,052	-	53,052
Endowment Assets Held in Cash and Cash Equivalents	786,500	-	786,500
Endowment Assets Held in Promises to Give	-	250,000	250,000
Total Net Assets - June 30, 2020	<u>\$ 8,540,355</u>	<u>\$ 410,378</u>	<u>\$ 8,950,733</u>
	2019		
	Board	Donor	
	Designated	Designated	Total
Without Donor Restrictions - Endowment	\$ 5,614,161	\$ -	\$ 5,614,161
Without Donor Restrictions - NEA Endowment	274,683	-	274,683
With Donor Restrictions - Perpetual Endowment	-	160,378	160,378
Total Endowment Investments	<u>5,888,844</u>	<u>160,378</u>	<u>6,049,222</u>
Appropriation of Endowment Assets for Expenditure	(275,857)	-	(275,857)
Endowment Assets Held in Short-Term Investments	41,452	-	41,452
Endowment Assets Held in Cash and Cash Equivalents	525,152	-	525,152
Total Net Assets - June 30, 2019	<u>\$ 6,179,591</u>	<u>\$ 160,378</u>	<u>\$ 6,339,969</u>

**FRIENDS OF PBS WISCONSIN, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019**

NOTE 8 ENDOWMENTS (CONTINUED)

Endowment investments, in general, are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the value of certain investments will occur in the near term and that such changes could materially affect the amounts reported in the financial statements.

Income from the unrestricted, NEA, and permanent endowments is available for use at the discretion of the board of directors. For 2020 and 2019, 5% of the average balance of the 12 prior quarters of both the unrestricted endowment and the NEA portion of the endowment and permanent endowment is payable to UW-WHA. For 2020 and 2019, 5% of the average balance of the 12 prior quarters of the endowment accounts established on or after July 1, 2009 are payable to UW-WHA and ECB-WI. The balances in the endowments at June 30 consisted of the following:

	<u>2020</u>	<u>2019</u>
Fixed Income Funds	\$ 1,810,522	\$ 1,319,533
Equity Funds	6,370,367	4,729,689
Total	<u>\$ 8,180,889</u>	<u>\$ 6,049,222</u>

Changes in endowment net assets as of June 30 are as follows:

	<u>2020</u>		<u>Total</u>
	<u>Board Designated</u>	<u>Donor Restricted</u>	
Balance - June 30, 2019	\$ 6,179,591	\$ 160,378	\$ 6,339,969
Contributions	2,439,606	250,000	2,689,606
Investment Return:			
Interest and Dividends	164,054	-	164,054
Net Realized and Unrealized Gain	90,978	-	90,978
Subtotal	<u>8,874,229</u>	<u>410,378</u>	<u>9,284,607</u>
Appropriation of Endowment Assets for			
Expenditure	(319,708)	-	(319,708)
Investment Fees	<u>(14,166)</u>	<u>-</u>	<u>(14,166)</u>
Balance - June 30, 2020	<u>\$ 8,540,355</u>	<u>\$ 410,378</u>	<u>\$ 8,950,733</u>

**FRIENDS OF PBS WISCONSIN, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019**

NOTE 8 ENDOWMENTS (CONTINUED)

	2019		
	Board Designated	Donor Restricted	Total
Balance - June 30, 2018	\$ 5,678,673	\$ 160,378	\$ 5,839,051
Contributions	417,469	-	417,469
Contributions - Board Quasi Endowment	5,000	-	5,000
Investment Return:			
Interest and Dividends	150,271	-	150,271
Net Realized and Unrealized Gain	218,109	-	218,109
Subtotal	6,469,522	160,378	6,629,900
Appropriation of Endowment Assets for			
Expenditure	(275,857)	-	(275,857)
Investment Fees	(14,074)	-	(14,074)
Balance - June 30, 2019	<u>\$ 6,179,591</u>	<u>\$ 160,378</u>	<u>\$ 6,339,969</u>

Quasi-Endowment

The board of directors has set aside certain net assets without donor restrictions for endowment purposes. As these amounts are not restricted by the donor, but are restricted only by the board's policy, the amounts have been classified as net assets without donor restrictions. The board's intent is that the amount of net assets without donor restrictions that are classified as quasi-endowment will always be equal to the market value of the funds invested in the quasi-endowment investment trust. Accordingly, changes in the fair value of quasi-endowment investments are classified as a transfer between the Organization's two categories of net assets without donor restrictions. The board may designate additional amounts from time-to-time to be added to the quasi-endowment fund.

Perpetually Restricted Endowment

The Organization received donor-restricted bequests from a sole donor which was deposited to investment accounts at the end of 2009. Additional bequests from this estate were made in 2010 and were deposited to investment accounts. The board of directors considers the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the historic value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result, the Organization classifies as net assets with donor restriction the original value of gifts donated to the permanent endowment. From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires be retained as a fund of perpetual duration. As of June 30, 2020 and 2019, there were no deficiencies of this nature. The board continues to review the impact of UPMIFA on endowment policy.

FRIENDS OF PBS WISCONSIN, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019

NOTE 9 COMMITMENTS

The Organization has a commitment for event planning and execution for The Great Wisconsin Quilt Show and the Garden and Landscape Expo in the fiscal year ended June, 30 2022. The amount committed as of June 30, 2020 is \$7,500 and \$105,300, respectively.

NOTE 10 RELATED PARTIES

The Organization raises funds in the name of PBS Wisconsin on behalf of UW-WHA and ECB-WI. UW-WHA provides facilities as well as administrative and clerical services to the Organization. These services are recorded within various activity centers. Other TV support also includes support for services provided by UW-WHA and includes *Airwaves* membership magazine and WHA-TV production services for auction, pledge, and other fundraising events. Related party transactions are summarized below for the years ended June 30, 2020 and 2019:

	2020			2019		
	ECB	WHA	Total	ECB	WHA	Total
Support of Licensees						
Direct TV Support:						
Unrestricted Licensee Support	\$ 1,650,000	\$ 1,650,000	\$ 3,300,000	\$ 1,650,000	\$ 1,650,000	\$ 3,300,000
PBS Dues	72,400	110,400	182,800	71,000	110,400	181,400
Endowment Gift	95,315	351,309	446,624	74,512	328,510	403,022
Project Gifts	-	1,445,225	1,445,225	-	1,153,604	1,153,604
Programming Support	-	1,550,000	1,550,000	-	1,300,000	1,300,000
Audience Services Support	-	90,000	90,000	-	60,000	60,000
Education	-	350,000	350,000	-	450,000	450,000
Facilities	-	100,000	100,000	-	103,500	103,500
Direct TV Support	-	307,986	307,986	-	355,244	355,244
Total Direct Licensee Support	<u>\$ 1,817,715</u>	<u>\$ 5,954,920</u>	<u>\$ 7,772,635</u>	<u>\$ 1,795,512</u>	<u>\$ 5,511,258</u>	<u>\$ 7,306,770</u>
Airwaves Production	<u>\$ -</u>	<u>\$ 98,819</u>	<u>\$ 98,819</u>	<u>\$ -</u>	<u>\$ 76,160</u>	<u>\$ 76,160</u>
Friends Administrative Support	<u>\$ -</u>	<u>\$ 1,732,337</u>	<u>\$ 1,732,337</u>	<u>\$ -</u>	<u>\$ 1,710,199</u>	<u>\$ 1,710,199</u>
Underwriting Receivable	<u>\$ 8,347</u>	<u>\$ -</u>	<u>\$ 8,347</u>	<u>\$ 2,426</u>	<u>\$ -</u>	<u>\$ 2,426</u>
Prepaid Administrative Support	<u>\$ -</u>	<u>\$ 10,272</u>	<u>\$ 10,272</u>	<u>\$ -</u>	<u>\$ 3,893</u>	<u>\$ 3,893</u>
Endowment Gift Payable	<u>\$ 95,315</u>	<u>\$ 351,309</u>	<u>\$ 446,624</u>	<u>\$ 74,512</u>	<u>\$ 328,510</u>	<u>\$ 403,022</u>
Accrued TV Support	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 3,040</u>	<u>\$ 3,040</u>
Underwriting Payable	<u>\$ -</u>	<u>\$ 6,540</u>	<u>\$ 6,540</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
Project Gifts Payable	<u>\$ -</u>	<u>\$ 590,225</u>	<u>\$ 590,225</u>	<u>\$ -</u>	<u>\$ 653,604</u>	<u>\$ 653,604</u>

FRIENDS OF PBS WISCONSIN, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019

NOTE 11 LIQUIDITY AND AVAILABILITY OF RESOURCES

As part of the Organization's liquidity management, it invests cash in excess of daily requirements in short-term investments.

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following:

	<u>2020</u>	<u>2019</u>
Financial Assets at Year-End		
Cash and Cash Equivalents:		
Checking	\$ 1,022,413	\$ 1,881,783
CDs	-	773,205
CD Ladder-Endowment	<u>820,242</u>	<u>651,289</u>
Total Cash and Cash Equivalents	1,842,655	3,306,277
Short-Term Investments	1,480,082	551,805
Accounts Receivable	53,894	70,286
Promises to Give	286,764	69,287
Less Amounts Restricted for a Specific Purpose:		
Endowment - CD Ladder and Cash Held for CD Ladder	(786,500)	(651,289)
Short-Term Investments-Endowment	(53,052)	-
Funds to be Transferred to Endowment Account	(250,000)	-
Project Gifts Payable	(647,475)	(653,604)
Project Gifts Designated to Future Periods	<u>(6,250)</u>	<u>(282,770)</u>
	<u>\$ 1,920,118</u>	<u>\$ 2,409,992</u>

NOTE 12 RISKS AND UNCERTAINTIES

During the year ended June 30, 2020, the World Health Organization declared the spread of Coronavirus Disease (COVID-19) a worldwide pandemic. The COVID-19 pandemic is having a significant effect on global markets, supply chains, businesses, and communities. Specific to the Organization, COVID-19 may impact various parts of its fiscal year 2021 operations and financial results. We believe the Organization is taking appropriate actions to mitigate the negative impact. However, the full impact of COVID-19 is unknown and cannot be reasonably estimated as these events are still developing.

FRIENDS OF PBS WISCONSIN, INC.
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019

NOTE 13 SUBSEQUENT EVENTS

Management evaluated subsequent events through October 16, 2020, the date the accompanying financial statements were available to be issued. Events or transactions occurring after June 30, 2020, but prior to October 16, 2020, that provided additional evidence about conditions that existed at June 30, 2020, have been recognized in the accompanying financial statements for the year ended June 30, 2020. Events or transactions that provided evidence about conditions that did not exist at June 30, 2020 but arose before the accompanying financial statements were available to be issued have not been recognized in the accompanying financial statements for the year ended June 30, 2020.

FRIENDS OF PBS WISCONSIN, INC.
SCHEDULES OF REVENUES
YEARS ENDED JUNE 30, 2020 AND 2019
(SEE INDEPENDENT AUDITORS' REPORT)

	<u>2020</u>	<u>2019</u>
MEMBERSHIP		
Renewal Memberships	\$ 2,524,470	\$ 2,437,053
Direct Mail	3,264,700	2,944,671
On-Air Pledge Drives	804,956	927,179
Website	940,890	564,925
Canvassing	203,314	251,290
Email	106,461	274,854
Other Membership	475,402	408,291
Total Membership Revenue	<u>8,320,193</u>	<u>7,808,263</u>
INVESTMENT INCOME	451,401	657,281
FUNDRAISING SPECIAL EVENTS	1,019,304	1,184,692
MAJOR GIFTS	2,369,222	4,574,468
PLANNED GIVING	2,694,125	419,615
CHANGES IN BENEFICIAL INTERESTS IN TRUST	<u>13,570</u>	<u>37,823</u>
Total Revenue	<u><u>\$ 14,867,815</u></u>	<u><u>\$ 14,682,142</u></u>